Managing for Sustainability and Agility in Lean Economic Times

Registration: 10:30 a.m. – 12:30 p.m., Dave Marcinkowski, University of Maine, Orono

Wednesday, May 26

Session I  How to Advise Producers to Feed the Dairy Herd
Session Chair: Larry Chase, Cornell University, Ithaca

1:00 p.m.  Welcome – Bob Peters, University of Maryland, College Park, MD
1:10 p.m.  Tools to Assist Producers
(30 min)  Using an Income over Feed Costs Spreadsheet – Tim Beck, Pennsylvania State Cooperative Extension, Carlisle, PA
(30 min)  Dairy Profit Monitor: A Web Based Tool – Kim Skellie, Cornell University, Ithaca, NY

2:10 p.m.  Feeding Dairy Cows in Today’s Economy – Bill Weiss, Ohio State University, Wooster, OH
3:00 p.m.  Break

Session II  Animal Welfare
Session Chair: Sheila Andrew, University of Connecticut

3:20 p.m.  Farmers Assuring Responsible Management Program – Jamie Jonker, National Milk Producers Federation, Arlington, VA
4:10 p.m.  Animal Welfare Assessment
(20 min)  Lameness Scoring – Ernest Hovingh, Pennsylvania State University, University Park, PA
(20 min)  Body Condition Scoring – Bob Van Saun, Pennsylvania State University, University Park, PA
(20 min)  Hygiene Scoring – Dave Wolfgang, Pennsylvania State University, University Park, PA
(20 min)  NYSCHAP Animal Welfare Certification Module – Kathy Finnerty, New York State Cattle Health Assurance Program, Ithaca, NY

5:30 p.m.  Adjourn

5:30 p.m.  Cash bar
6:30 p.m.  Dinner

Session III  Group Discussion on Animal Welfare
7:30–8:30 p.m.  Moderator: Ernest Hovingh, Pennsylvania State University
Thursday, May 27

6–8 a.m. Breakfast

Session IV  Environmental Stewardship and Economical Feeding
Session Chair: Jud Heinrichs, Pennsylvania State University, University Park, PA

8:00 a.m. Protein Nutrition – Alexander Hristov, Pennsylvania State University, University Park, PA
8:50 a.m. Experience with Feeding Dairy Herds Low Protein Diets – Larry Chase, Cornell University, Ithaca, NY
9:40 a.m. Cow Jones Rations and Returns – Bill Weiss, Ohio State University, Wooster, OH
10:10 a.m. Break
10:30 a.m. Water Quality Needs for Quality Milk Production – Bhushan Jayarao, Pennsylvania State University, University Park, PA
11:00 a.m. Prevention of Water Quality Issues – Bryan Swistock, The Water Resource Extension Group, Pennsylvania State University Extension, University Park, PA
11:30 a.m. Lunch

Session V  Financial and Strategic Planning
Session Chair: Frans Vokey, Cornell Cooperative Extension, Lowville, NY

1:00 p.m. Dairy Policy and Legislative Overview – Andrew Novakovic, Cornell University, Ithaca, NY
1:45 p.m. Milk Pricing Outlook – Bob Wellington, Senior Vice President for Economics, Communications and Legislative Affairs, Agrimark, Methuen, MA
2:30 p.m. Break
2:50 p.m. Advice for Working with Lenders – Michael Hosterman, Ag Choice Farm Credit, Chambersburg, PA
3:35 p.m. Dairy Competitiveness and Financial Diagnostic Measures – Dianne Shoemaker, Ohio State University Extension, Wooster, OH
4:20 p.m. Adjourn